

The Total Economic Impact™ Of Mimecast

Cost Savings And Business Benefits From Using Mimecast With Microsoft 365

BOTTOMLINE FINANCIAL SUMMARY



ROI **225%**



BENEFITS PV **\$3.92M**



NPV **\$2.72M**



PAYBACK PERIOD **<3 months**

BACKGROUND

Interviewed Organizations				
Industry	Region	Interviewee	Company Size	Email Provider
Financial Services	EMEA	Head of security operations	35,000 employees	Microsoft 365
Energy Production	APAC	Information security manager	6,500 employees	Microsoft 365
Financial Services	USA	CIO	7,000 employees	Microsoft 365
Healthcare	USA	VP/CISO	65,000 employees	Microsoft 365

Composite Modeled Organization			
Industry	Region	Company Size	Email Provider
Business Services	Multinational	12,000 employees	Microsoft 365

AREAS OF ECONOMIC IMPACT

- 1 Prevented losses due to blocked malicious emails
- 2 Retired on-premises archiving solution
- 3 Streamlined e-discovery efforts
- 4 Lowered cost of protecting against fraudulent websites
- 5 Reduced administration and monitoring time
- 6 Decreased costs from employee risky behavior

VOICE OF THE CUSTOMER

“A local hospital system was recently the victim of a ransomware attack that took down a number of their facilities. It was a Word attachment, and we had seen it coming a couple weeks before with Mimecast.”



VP/CISO, healthcare

“When the auditors come, email security is one of the major focuses for them. Simply by telling them we have Mimecast we skip a huge part of the process. They don’t have to ask about specifics – they know Mimecast does it.”



CIO, financial services

“It’s saved me at least two full-time employees doing email. We hardly get any calls about spam or mail being wrongly blocked. What most of the team is doing now is investigating phishing attempts and higher-level issues that require their expertise.”



Information security manager, energy production

“I spent months on a case a couple years ago putting gigabytes of emails on a hard drive and shipping it to external lawyers. Doing the same thing with the Mimecast tools would take us days now.”



Information security manager, energy production

“We recently had someone stand up an imposter website that was trying to scam people who wanted a job with us. They were telling people they would get them a job in exchange for \$10,000.”



Information security manager, energy production



This document is an abridged version of a case study commissioned by Microsoft titled: The Total Economic Impact Of Mimecast, January 2021.

Commissioned By
mimecast™

Read the full study

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