



Zylo is the leading SaaS Management Platform, empowering your team to discover, manage, optimize and secure all SaaS applications from one system of record.

BUSINESS EFFICIENCY ROI DRIVERS

Capturing SaaS inventory is the foundation for a full asset management solution. Governance, controls, and security processes can only begin after a full inventory is discovered and maintained. With Zylo, your enterprise will be equipped with:

Cloud System of Record

- Full inventory of Cloud apps
- Security tracking
- Historic system tracking

Centralized Dashboard

- Centralized view of utilization
- Unified SaaS taxonomy
- Renewal calendar & alerts

Enterprise Services Team

- Monthly strategy sessions
- Benchmarking
- Ad hoc reporting
- Market intelligence
- Contract Concierge
- Negotiation prep
- Monthly concierge email

FINANCIAL ROI DRIVERS

In addition to a Cloud application system of record, Zylo also provides you with continuous visibility into your ever changing SaaS environment, making it possible to quickly and clearly identify savings and optimization opportunities:

Strategic Savings Opportunities

- Elimination of Shadow IT purchasing
- Removal of "dead" apps not being used
- Right-sizing of application licenses to eliminate waste
- Increased adoption of under-utilized apps to maximize employee efficiency
- Complete SaaS app rationalization

Operational Savings Opportunities

- Consolidation of redundant apps
- Restructuring of over-utilized apps
- Consolidation of multi-channel spend
- Reduction of administrative burdens based on transaction volume
- Proactive renewal management

ZYLO CUSTOMERS:



Uncover an average of 30% cost savings opportunities upon implementation



Underestimate the spend and number of apps in use by 2-3X



Have an average of 2 SaaS subscription renewals every business day



Identify that 75% of licenses are inactive or underutilized

