BUSINESS EFFICIENCY ROI DRIVERS
Capturing SaaS inventory is the foundation for a full asset management solution. Governance, controls, and security processes can only begin after a full inventory is discovered and maintained. With Zylo, your enterprise will be equipped with:

Cloud System of Record
- Full inventory of Cloud apps
- Security tracking
- Historic system tracking

Centralized Dashboard
- Centralized view of utilization
- Unified SaaS taxonomy
- Renewal calendar & alerts

Enterprise Services Team
- Monthly strategy sessions
- Benchmarking
- Ad hoc reporting
- Market intelligence
- Contract Concierge
- Negotiation prep
- Monthly concierge email

FINANCIAL ROI DRIVERS
In addition to a Cloud application system of record, Zylo also provides you with continuous visibility into your ever changing SaaS environment, making it possible to quickly and clearly identify savings and optimization opportunities:

Strategic Savings Opportunities
- Elimination of Shadow IT purchasing
- Removal of “dead” apps not being used
- Right-sizing of application licenses to eliminate waste
- Increased adoption of under-utilized apps to maximize employee efficiency
- Complete SaaS app rationalization

Operational Savings Opportunities
- Consolidation of redundant apps
- Restructuring of over-utilized apps
- Consolidation of multi-channel spend
- Reduction of administrative burdens based on transaction volume
- Proactive renewal management

ZYLO CUSTOMERS:
Uncover an average of 30% cost savings opportunities upon implementation

Underestimate the spend and number of apps in use by 2-3X

Have an average of 2 SaaS subscription renewals every business day

Identify that 75% of licenses are inactive or underutilized