

# COMPLETE DATA PROTECTION; TOTAL PEACE OF MIND

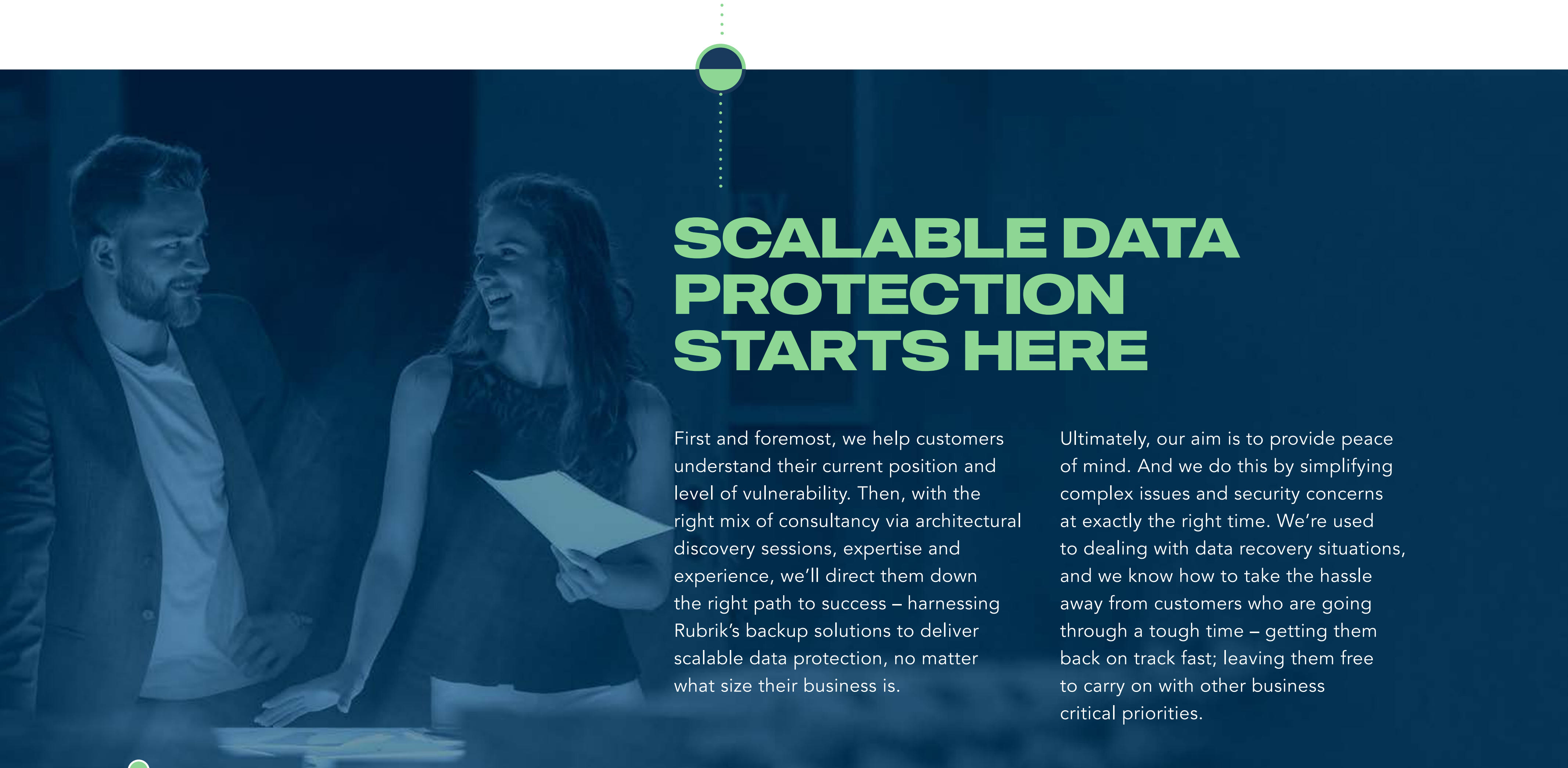
Enterprise grade backup services for the most complete level of data protection.



**Times are changing. Disruption is widespread. Organisations are having to adapt quickly. And data is now everywhere – across on-premise, cloud and SaaS platforms. It's little wonder then, that malicious attacks have intensified to capitalise on the situation.**

Ransomware increased 92.7% between 2020 and 2021.\* Cybercrime has become harder to protect against. And sadly, for enterprises especially, being targeted by an attack is no longer a question of 'if' but 'when' – so a proactive, fresh approach to data protection is required to provide peace of mind.

Organisations need to be prepared for anything. They need to protect their data – wherever it resides. And they need to have the capability to carry on in the face of adversity. At Harbor Solutions, we're here to deliver the consistent and reliable data protection our customers need with a Rubrik backup solution.



## SCALABLE DATA PROTECTION STARTS HERE

First and foremost, we help customers understand their current position and level of vulnerability. Then, with the right mix of consultancy via architectural discovery sessions, expertise and experience, we'll direct them down the right path to success – harnessing Rubrik's backup solutions to deliver scalable data protection, no matter what size their business is.

Ultimately, our aim is to provide peace of mind. And we do this by simplifying complex issues and security concerns at exactly the right time. We're used to dealing with data recovery situations, and we know how to take the hassle away from customers who are going through a tough time – getting them back on track fast; leaving them free to carry on with other business critical priorities.



## WHY RUBRIK FOR BACKUP?

Using a zero trust architecture, Rubrik backup solutions provide enterprise grade backup services for the most complete level of data protection. And at Harbor Solutions, we're proud to be named one of Rubrik's leading enterprise powered managed service providers (MSP).

Our collaborative relationship enables us to bring a forward thinking and modern approach to protecting data. Our experts have a clear focus on delivering technical innovation and flexible service design. And all of this means we can empower our customers to keep growing, safe in the knowledge that their systems are supported and their data is protected.



## DETECT AND PROTECT

*How much data can you afford to lose?  
And how quickly do you need to get up and running again?*

With Harbor's Rubrik backup service, customers will benefit from:



**Immutable data** that can't be changed or deleted



**Fast and flexible restoration** whether a file, database, VM or a full live mount



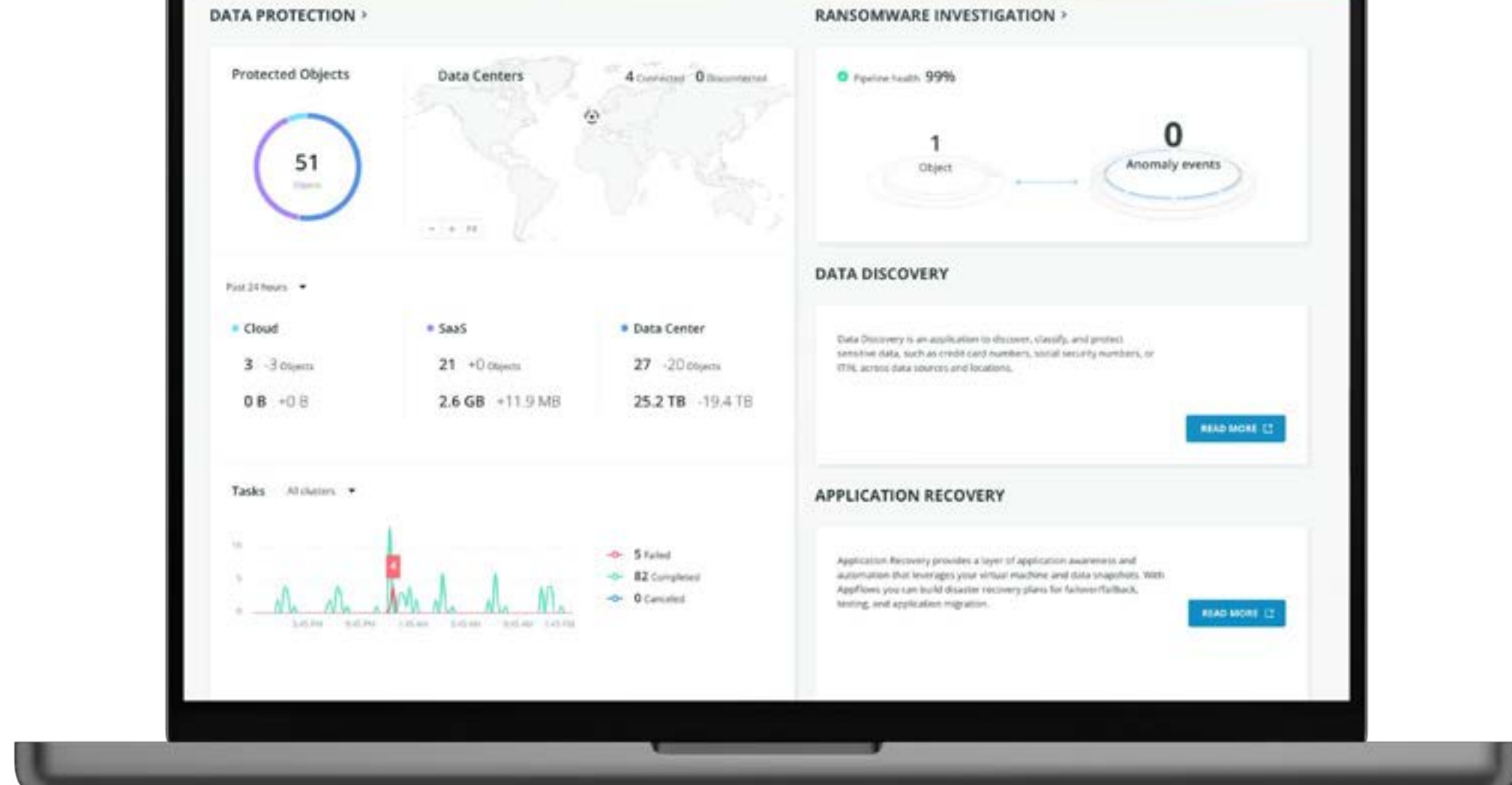
**Protect data wherever it is** including on-premise, Microsoft 365 and cloud



**Detect anomalies in data** with Ransomware Recovery



**Discover sensitive data** with Sensitive Data Governance



### SERVICE FOCUS:

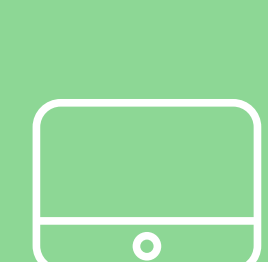
## RUBRIK ENTERPRISE MANAGEMENT

Take things to the next level with Rubrik Enterprise Management – our fully managed backup service.

Enterprise Management is for those who want to offload installation, configuration, management and support of their backup solution. Once deployed, we monitor the solution's performance to help customers make the most of their investment. It includes:



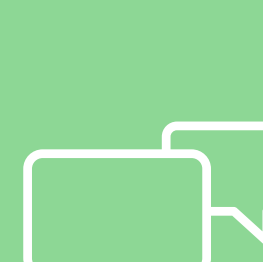
**Hands-on deployment support** - Our experts will assist with the deployment of backup hardware appliances, policies, agents and virtual appliances as required throughout the service term.



**Backup monitoring and management** - We monitor the status of protected items, replication and platform health, including investigation into potential issues.



**Proactive problem resolution** - We comprehensively monitor backups, hardware and solution health to recognise and resolve issues before they impact service.



**Changes and service requests** - We offer full support and management of additions and changes to configuration as requested through our service desk.



**Restore requests** - We offer full support and management of backup restores, covering a range of different scenarios including files, servers, databases and applications.



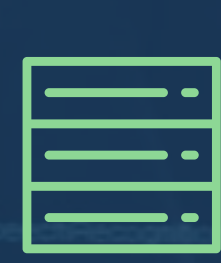
**24/7/365 Support** - Alongside enhanced reporting, we also offer 24/7/365 unlimited access to our support team of data protection and recovery specialists.

### SERVICE FOCUS:

## RUBRIK PLATFORM AS A SERVICE

Harbor's Rubrik Platform as a Service (RPaaS) enables customers to implement Rubrik's market leading Cloud Data Management (CDM) without the need to worry about the underlying platform.

### FEATURING:



**Monitoring and management of hardware** giving you peace of mind that any issues will be reported and addressed



**Full CDM software** including Cloud Out for archival



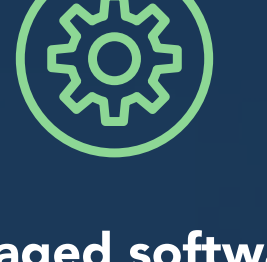
**Flexible per TB licensing** allowing customers to only pay for what they need



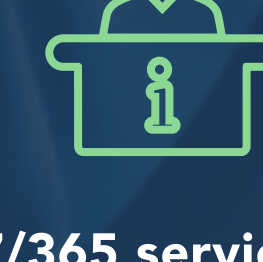
**Unlimited Rubrik Air virtual appliances** – an ideal solution for remote office locations



**Financially backed SLAs** to give customers confidence



**Managed software upgrades** taking the hassle away from customers



**24/7/365 service desk** for Rubrik validated expert support and assistance

## WHY HARBOR SOLUTIONS?

**01**

**Our services are relevant for commercial and public sector organisations of all sizes, from all sectors.** But rather than taking a one-size-fits-all approach, we ask the right questions to deliver the right outcomes.

**05**

**We are one of the largest operational data protection and disaster recovery teams in Europe,** supporting customers at an administration and user level, rather than just a sales level.

**02**

**We have a wealth of experience and expertise in protecting data** – no matter where it resides.

**06**

**We offer a 24/7/365 platform that has financial operational excellence on your data,** providing you complete reassurance.

**03**

**Our approach is focused solely on the customer's needs** and on delivering the right combination of flexible, scalable technologies to meet them.

**07**

**We offer flexible commercial options across our services.**

**04**

**We help customers proactively understand the data they have,** the value it holds and what needs to be done to protect it.

## READY TO LEARN MORE?



Get in touch to discover how Harbor Solutions can leverage Rubrik backup solutions to secure your critical data. Arrange an informative, no-pressure consultation – and let's see where the conversation takes us.



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\*<https://www.forbes.com/sites/forbestechcouncil/2022/05/05/how-ransomware-complacency-could-cost-your-company/>